



Managing the long-tail of one-time-only vendors

Studies show that for many organisations, 50% of their vendors will account for just 0.7% of annual expenditure.

Further, one-time-only vendors (OTOVs) can account for as much as 80% of an organisation's purchase-to-pay administrative costs.

Diversifying your vendors is one way to help keep the costs of purchasing goods and services down. However the drawback to this diversification is the additional drain on resources. To set up numerous vendors on your systems, adds to the already long-tail and can create a significant drain on resource, and you also need to take account of the time required to maintain those additional vendors' details on your systems.

In addition more vendors can mean more phone calls chasing for payments, querying invoices etc. So you may decrease the cost of goods, but in adding to the long-tail of vendors, you are increasing the cost to the business of the finance department's work.

Invapay offers a simple and cost effective way to process / pay these vendors.

Invapay allows you to diversify your vendors without the extra paperwork or administration costs of setting them all up on the system. All purchases are made through Invapay, so there is just this one master vendor to set up and maintain on your system. The vendor paperwork and administration is dealt with by Invapay, including paying the vendor within five days, according to the terms agreed with you.